# Tea Market Report: Sale 45 of 10th - 11th November 2025

There was good but irregular general demand for the 158,261 packages (10.71mkgs) available in the market with 20.12% unsold.

# Leaf Grades (M2 & M3)

Offerings: 85,040 packages (5.60mkgs) – 25.59% unsold.

#### BP1:

Best - Mostly easier by up to USC34.

Brighter – Irregularly discounted by USC26 with some lines easing by up to USC50.

Mediums – KTDA mediums were steady to USC8 above previous levels to mostly easier by up to USC12 white Plantation mediums met improved enquiry irregularly advancing by up to USC22.

Lower Medium – Lost up to USC22 but few select lines were USC10 above previous rates.

Plainer – Steady to USC5 dearer to easier by up to USC10.

#### PF1:

Best – More irregular interest varying between firm to USC16 dearer for some teas while others shed by up to USC17.

Brighter – Steady to USC7 above previous levels to easier by a similar margin.

Mediums – KTDA mediums saw irregular support and varied between firm to mostly dearer by up to USC11 to easier by USC9; plantation mediums mostly eased by up to USC14 while some select invoices met improved interest at USC19 above previous levels.

## **Current and Future Fresh Auction Offerings**

	Sale 45 10 - 11 Nov'25		Sale 4 - 5 No	45 ov 24	Sale 17 - 18 N	Thomas	Sale 47 24 - 25'Nov'25		
Country	MG	SG	MG	SG	MG	SG	MG	SG	
Kenya	107,680	7,280	99,520	11,264	107,280	7,580	106,560	8,188	
Uganda	9,720	7,200	8,400	5,599	8,840	7,240	8,480	7,559	
Tanzania	0	0	280	0	0	0	0	0	
Rwanda	4,840	360	3,160	340	5,320	520	6,360	460	
Burundi	2,160	480	0	119	40	1,020	160	560	
Zambia	0	0	0	0	0	0	0	0	
Malawi	0	0	0	0	0	0	0	0	
Madagascar	0	0	0	0	0	0	0	0	
Zimbabwe	0	0	0	0	0	0	0	0	
D R Congo	0	0	0	0	0	0	0	. 0	
Mozambique	0	0	.0	0	0	0	0	240	
Ethiopia	0	0	0	0	0	0	0	0	
Reprints	17,881	660	39,680	2,370	27,040	440	16,460	900	
Total	124,400 139,7	15,320 '20	111,360 128,6	17,322 82	121,480 137,8	16,360 40	121,560 138,5	17,007 67	

Lower Medium – Mostly easier by up to USC29 with very few lines gaining up to USC23. Plainer – Shed by up to USC11.

### **Dust Grades (M1)**

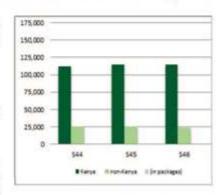
Offerings: 57,241 packages (4.29m/kgs) - 25.09% unsold.

#### PDUST:

Best – More irregular interest ranging between firm to USC16 dearer with some teas discounted by up to USC22.

Brighter – Were steady to USC10 dearer to easier by up to USC7.

Mediums – KTDA mediums held value to USC16 dearer but some lines lost up to USC8 with plantation mediums mostly easier by up to USC13 however select in-



voices were steady to USC3 above previous levels.

Lower Medium – Easier by up to USC10.

Plainer – Were discounted by up to USC8.

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# DUST1:

Best - Shed by up to USC19.

Brighter – Mostly easier by up to USC13 but a few lines held steady to USC4 above previous levels.

Mediums – KTDA mediums were up to USC8 dearer for select teas to mostly easier by up to USC9 with plantation mediums firm to USC2 dearer to easier by a similar margin.

Lower Medium – With less volumes offered, were easier by up to USC7.

Plainer – Steady to USC8 above last rates to easier by a similar margin.

# Secondary Grades (S1)

Offerings: 15,980 packages (0.82m/kgs) – 11.64% unsold.

In the Secondary Catalogues, BPs eased while PFs held value. Clean well sorted coloury Fannings were firm with similar DUSTs steady. Other Fannings were irregularly firm with some lines dearer while DUSTs sold above last levels. BMFs were readily absorbed at steady rates.

## Markets

Packers Pakistan maintained strong support with improved interest from Yemen, other Middle Eastern countries and Bazaar. Kazakhstan and other CIS states lent less enquiry while Afghani-stan maintained support with Egyptian Packers active. UK reduced participation and were more selective with Russia barely operating. Sudan were absent with South Sudan showing interest. Local Packers were less active while Somalia showed good enguiry at the lower end of the market.

# Mombasa Auction Hammer Market Analysis - Sale No 45

100000000000000000000000000000000000000	Percentage volume sold	Average Price ranges (for the marks within the category)		Min-Max Prices per grade								
				8P1		PF1		PD		DUST1		
		Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	
8est	88%	2.99	3.74	2.65	5	3.03	3.88	2.6	3.61	2.8	3.54	
Below Best	86%	2.38	3.53	2	4.54	2.2	3.29	2.25	3.34	2.52	3.2	
Good	72%	1.57	2.52	1.6	2.18	1.6	2.8	1.57	2.69	1.5	2.38	
Best Medium	80%	1.5	2.08	1.55	1.91	1.6	2.19	1.42	1.91	1.38	1.44	
Medium	60%	1.22	1.76	1.3	1.8	1.3	1.96	1.2	1.77	1.2	1.75	
Lower Medium	90%	0.87	1.49	0.86	1.64	0.9	1.61	0.84	1,35	0.84	1.33	
Plain	72%	0.78	1.57	0.84	0.91	0.84	1.52	0.75	1.6	0.84	1.03	
Totals	79%	0.78	3.74	0.84	5	0.84	3.88	0.75	3.61	0.84	3.54	

Category (Band)	Percentage of Total Sold	Average Prices per grade								-	
		8P1		PF1		PD		DUST1		Totals	
		Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Ave	Kgs	Ave
Best	15%	120385	3.09	566680	3.26	233844	3.01	154794	3.07	1075703	3.16
Below Best	32%	175392	2.75	1287325	2.96	556704	2.81	334874	2.83	2354295	2.89
Good	29%	228269	1.82	1048482	2.25	718041	1.83	153540	1.77	2148332	2.03
Best Medium	9%	74600	1.68	190280	1.78	404664	1.58	10000	1.42	679544	1.64
Medium	6%	36716	1.51	124865	1.5	281490	1.39	28556	1.3	471627	1.43
Lower Medium	6%	56208	1.07	141388	1.17	125350	1.08	92765	0.95	415711	1.08
Plain	2%	44304	0.86	39560	1.04	62232	1.09	30948	0.88	177044	0.98
Totals	100%	735874	2.11	3398580	2.57	2382325	2.02	805477	2.31	7322256	2.32

**Courtesy: Tea Brokers East Africa Limited**